



BOY SCOUTS OF AMERICA®  
ERIE SHORES COUNCIL



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## ★ Hello Popcorn Kernels and Leaders! ★

What a great sale so far! Thank you to everyone for all your hard work! Have a great week and a very **Happy Thanksgiving!**

**Don't turn a Scout's order away!!** If you receive a request to fill a "Late Order" or have an additional holiday order, please call or submit your ["Late Order" online](#) by **November 30th**.

**Save the date** for our **Popcorn Review and Evaluation Meeting** on **January 20, 2022**.

**Please read the email in full as we have several upcoming deadlines!**

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**SAFETY** - We continue to monitor all directives from the State of Ohio and CDC related to Covid. Please encourage our Scouts to stay safe!

**QUESTIONS** about the **2021 Popcorn Sale**? Give Erin a call at 419-843-0111 or send an email to [erin.lalonde@scouting.org](mailto:erin.lalonde@scouting.org).

**CORRECT UNIT CONTACT:** If you are no longer your Unit's Kernel or Unit's key leader, please forward this on to the new Kernel and/or your Unit leadership, and "click" the "unsubscribe" link below.

**HELPFUL KERNEL LINKS:** View helpful links at the end of this email.

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**LOOK WHAT'S NEW!**



**★ What's NEW this Week! ★**

Each week the Popcorn Kernel Journal will feature **NEW** items in this section. Please read below for more details.

- **Late Order Distributions (Sales through Nov. 30th)**
- **Popcorn Invoice**
- **Final Sales Report and Top Seller Announcement**
- **Save the Date - Popcorn Review and Evaluation Meeting**
- **Payments - Next Payment Due, Thursday, Dec. 9th**

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**★ Late Order Distributions ★**

**Late Order Distributions** will be at the Jadel Leadership Center at Camp Miakonda around December 10th. You will be notified by a phone call and email when your order is ready for pick up.

You can still place orders through November 30th from your [Pecatonica Dashboard](#).

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## ★ Popcorn Invoice ★

**Invoices will be emailed out on Friday, December 3rd, by 5 pm. Please review.**

You can access your invoice from your Pecatonica dashboard anytime. Please see the instructions below.

Please contact Erin at [erin.lalonde@scouting.org](mailto:erin.lalonde@scouting.org) or 419.43.0111, if corrections are needed.

Note: Invoice adjustments will be made if late orders are added, and/or if commission levels are changed.

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## ★ Final Sales Report ★

A **final report** on the total sales number, Top Sellers, Top District Sellers, and \$400 Level Prize Drawing will be announced on **December 15, 2021**.

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## ★ Popcorn Review and Evaluation Meeting ★

We will have our **2021 Popcorn Sales Review and Evaluation Meeting** on **Thursday, January 20, 2022, at 7:00 pm.**

We would love to hear from you on what worked, what didn't, and what could be better. We will also take suggestions for the 2022 sale.

[RSVP to Popcorn Review Meeting](#)

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## ★ Late Orders ★

**\*\*Don't turn any late Scout orders away!!!** We understand that you may have Scouts with lost forms. who missed deadlines or have a corporate holiday order.

**Late Orders** are due by **Tuesday, November 30th.**

We will fulfill all orders received with a delivery date around December 10th at Camp Miakonda.

**How to order *Online* (Preferred Method):**

1. Log in to [www.prpopcorn.com](http://www.prpopcorn.com).
2. Click on the "New Order" button.
3. Choose "Late Order" under Order Type.
4. Choose Pick up Location - Camp Miakonda.
5. Submit container quantities.

**Order *via Erin*:**

1. Email Erin your order at [erin.lalonde@scouting.org](mailto:erin.lalonde@scouting.org).
2. Call Erin at 419.843.0111.

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## ★ Online Sales Commission ★

**Online Sales Commissions** were applied to your invoice as a payment on November 3rd. Final commissions will be applied on December 3rd.

Please note that commissions may change if you change your mind about taking prizes.

The **Online Store** will close on December 2nd.

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## ★ Payments ★

**FINAL PAYMENT DUE: December 9**

Steps for collecting and making payments (See page 19 in your [Leader Guide](#).)

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**Step 1: Customer makes Payment**

- Scout collects money from customer (Cash or **checks made out to Unit.**)
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### **Step 2: Scout gives Payments to Unit**

- Kernel collects payments from Scouts and gives Scouts receipts.
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### **Step 3: Unit Deposits Monies in Bank**

- Deposit all monies into the Unit's bank account.
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### **Step 4: Unit Pays Council**

- Unit writes check to ***Erie Shores Council.***
  - Deposit at Huntington using deposit slips in Kickoff Kit or bring to lott Scout Shop.
    - **Need more deposit slips?** - Contact Erin at [erin.lalonde@scouting.org](mailto:erin.lalonde@scouting.org) or 419-843-0111.
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### **Please Note:**

- Huntington deposit slips are only used for Popcorn Payments.
  - Individual customer checks should be deposited into your unit bank account.
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## ★ Military Donations ★

**Did you forget to order your Military Donations?**

Contact Erin at [erin.lalonde@scouting.org](mailto:erin.lalonde@scouting.org) or call her at 419.843.0111 and place your Military Donation order!

**Please refer** to page 14 in your [Leader Guide](#) for more information.

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## ★ Extended Sales Opportunities ★

Does your Pack or Troop need a bit more time to raise funds selling popcorn? Erie Shores Council would love to assist you in one of three ways.

- **Late Orders** - Extended Late Orders have started, with final order submissions due by November 30th. Orders will be shipped to Camp Miakonda and available for pickup around December 10th.
  
- **Online Sales** - The Pecatonica Online Popcorn Store will be open until December 2nd.

- **Corporate Popcorn Sales** - Do you know a business leader in town - there's still time to get a corporate order placed. Click on the button below.

[Holiday Bundles Order Form - PDF](#)

[Holiday Bundles Order Form - Online](#)

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## ★ Prizes & Incentives ★

There is still time to get your prizes and incentives ordered, but time is running out!

All prizes are available to individual Scouts. Combined family or "household" totals should not be used.

### For Units taking the Prize Option

- Access the Keller Marketing order site by logging into your [Pecatonica dashboard](#).
- Click on the button labeled "Click here to place your prize order" and it will take you to the Keller Marketing site.

### For Units taking Cash Option

- Order patches and \$900 Prize from Keller Marketing.
- Access the Keller Marketing order site by logging into your [Pecatonica dashboard](#).



- Click on the button labeled "Click here to place your prize order" and it will take you to the Keller Marketing site.

### **For ALL Units**

- Enter Scouts for the following Incentives:
  - \$400 Bonus Level
  - \$1,500 Campers Club
  - District Top Sellers
  - Next Top Ten Sellers Club
  - Top 10 Sellers Club
- Submit ALL Scouts that sold \$400 or more [HERE](#).

### **Pecatonica Winner's Circle Prizes**

- Enter Scouts that sold \$2,500 or more for the Winner's Circle Prize
- Log in to your [Pecatonica Dashboard](#).

Please see pages 20-22 in your [Leader Guide](#) for more information.

**Submit All Scouts for ESC Incentives**

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**★ Feedback Form ★**

**Feedback is a gift!** Give us your thoughts on what worked well and what needs to be improved for the 2021 Popcorn Sale.

**Online Feedback Form**

# Paper Feedback Form

## ★ Pecatonica Dashboard ★

Have you logged into your Pecatonica Unit Dashboard yet? Now is a great time to log in and review your transactions.

Don't have your log-in credentials or have corrections made? Please contact Erin at [erin.lalonde@scouting.org](mailto:erin.lalonde@scouting.org) or 419.843.0111.

### ***How to log in:***

1. Go to [www.prpopcorn.com](http://www.prpopcorn.com).
2. Click on **My Account** in the upper right corner.
3. Enter your Username and Password and click **Login**.

### ***How to view transactions (Orders, Add-Ons, Returns, Transfers):***

1. Click on **Sales Season** at the top of the page.
2. Under **Fall 2021**, click on **Orders**.
3. Click on the **Details** button to view details.

### ***How to print invoice:***

1. Click on **Sales Season** at the top of the page.
2. Under **Fall 2021**, click on **Invoice**.
3. Any payments will be included at the bottom of the invoice.

### ***How to view Online Sales Reports:***

1. Click on **Reports**.
2. Click on **Online Invoices**.

3. Select **Sales Season** and click **Search**.
4. Click **Select All** and then click **Generate Report**.

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## ★ Popcorn Helps our Scouts ★



Become  
Decision Makers



Learn Money  
Management



Become  
Goal Setters



Develop  
Business Ethics



Become Future  
Entrepreneurs



Learn People  
Skills



## ★ Popcorn Calendar ★

**Mark your calendars now!** Get a complete list of upcoming dates, times, and locations, form due dates, and more.

- **December 2** - Online Sales Close
- **December 3** - Online Commissions Posted to Invoice
- **December 3** - Invoice Emailed
- **December 9** - Final Payment Due
- **January 20** - Popcorn Review Meeting

[Click Here for Popcorn Calendar](#)

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## ★ Helpful Information Links ★

Easy access through our council website, please click on the [buttons](#) for helpful links as you complete your sale. If you need more information on these items, please see previous [Kernel Journals](#).

[Worksheet Tool](#)

[Online Sales FAQ](#)

[Scout Boss Guide](#)

[Leader Guidebook](#)

[Pecatonica Tutorials](#)

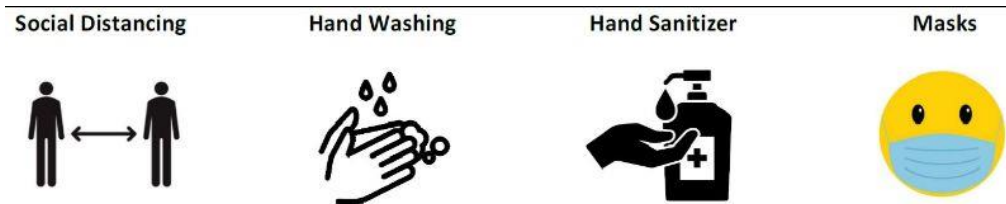
[New Kernel Checklist](#)

[Square and Venmo Options](#)

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## ★ Safety Protocols ★

**Safety continues to be a top priority during the Erie Shores Council 2021 Popcorn Sale.** Erie Shores Council continues to monitor all directives from the State of Ohio and CDC related to Covid. Please encourage our Scouts to stay safe! Simple measures may include, but are not limited to:



## ★ Additional Resources ★

Erie Shores Council Website - Popcorn - [www.erieshorescouncil.org/popcorn](http://www.erieshorescouncil.org/popcorn)



**District Facebook Groups** - Click on the District Name or search

- [Commodore Perry](#) - Search for: erie shores popcorn kernels - commodore perry district
- [Eagle Bay](#) - Search for: erie shores popcorn kernels - eagle bay district
- [Northwest](#) - Search for: erie shores popcorn kernels - northwest district
- [Swan Creek](#) - Search for: erie shores popcorn kernels - swan creek district
- [Wood](#) - Search for: erie shores popcorn kernels - wood district

## Questions?

Our Erie Shores Council Popcorn Committee is always ready to help as you prepare for your 2021 Popcorn Sale! Please feel free to contact us if you have any questions! Just click on our name for an email address or call the number listed.

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[David Hardy](#) - Erie Shores Council Popcorn Kernel - 419.351.8870

[Christine Smith](#) - Commodore Perry District Popcorn Kernel - 567.277.2386

[Ellen Watkins](#) - Eagle Bay District Popcorn Kernel - 419.276-1217

[Anna Robinson](#) - Northwest District Popcorn Kernel - 419.708.3161

[Vicki Rosengarten](#) - Swan Creek District Popcorn Kernel - 419.889.8573

[Brandon Holt](#) - Wood District Popcorn Kernel - 419.270.7275

[Erin LaLonde](#) - Council Staff - 419.843.0111

[Taia Sutherland](#) - Council Staff - 419.466.7197

[Andrew Curran](#) - Council Advisor - 419.843.0108

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**Subscribe to Popcorn "Kernel Journal"**

**Past "Kernel Journal" Editions**

Look for your next "Kernel Journal" on November 29!

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Please feel free to contact me if you have any questions! You are welcome to call, email or text me.

**Keep Popping!**

David Hardy - ESC Popcorn Kernel

[david.d.hardy.l8e4@statefarm.com](mailto:david.d.hardy.l8e4@statefarm.com)

419.351.8870

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